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9 UNITED STATES DISTRICT COURT
10 SOUTHERN DISTRICT OF CALIFORNIA
11

12 FREDa SUSSMAN,
13 Plaintiff,

14 v.

15 ARMELIA SANI, M.D., SHILEY EYE
16 CENTER, UCSD MEDICAL CENTER,
17 REGENTS OF THE UNIVERSITY OF
CALIFORNIA, HEALTH NET, INC.,
18 HEALTH NET SENIORITY PLUS,
LINDA BEACH, HAIDEE
19 GUTIERREZ, and DOES 1 through 40,
inclusive,
20 Defendants.
21
22

CASE NO. 08 CV 0392 H BLM
Honorable Marilyn L. Huff
Action Removed: March 3, 2008

**DEFENDANT HEALTH NET OF
CALIFORNIA, INC.'S OPPOSITION
TO PLAINTIFF'S MOTION TO
REMAND CASE TO STATE COURT**

DATE: April 21, 2008
TIME: 10:30 a.m.
CTRM: 13

23
24 Defendant Health Net of California, Inc. hereby submits the following brief in
25 opposition to the motion to remand this action to state court filed by plaintiff Freda
26 Sussman:
27 ///

28 ///

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1 **I. INTRODUCTION**

2 On November 13, 2007, plaintiff commenced a state court action in San Diego
 3 County Superior Court alleging three causes of action against defendant Health Net
 4 of California, Inc. ("Health Net"), all arising from an alleged denial of Medicare Act
 5 benefits she claims were due her through her membership in the federal Medicare
 6 Advantage (MA) program^{1/} health plan issued by Health Net, known as "Seniority
 7 Plus": (1) "Bad Faith Insurance Tactics"; (2) Fraud and Deceit; and (3) Unfair
 8 Business Practices. Plaintiff alleges that she was denied benefits under her
 9 Medicare health plan for post-stroke rehabilitation services, had to pay for them
 10 herself, and makes claim for reimbursement. Plaintiff further alleges that Health Net
 11 made marketing misrepresentations to her and other members of the public that they
 12 would receive adequate care, inducing them to rely on Health Net to fulfill its
 13 contractual duty to plaintiff. Finally, plaintiff alleges Health Net engaged in unfair
 14 business practices in refusing to pay for its members' adequate care, and in causing
 15 health care providers to consider their own financial interests paramount by offering
 16 them incentives that discourage them from rendering necessary care to plan
 17 members. (*Complaint*, ¶¶ 52-73.).

18 Health Net removed the action to this Court on March 3, 2008. The action
 19 presents a federal question, since the Medicare Act as amended completely preempts
 20 the three purported state law causes of action plaintiff alleges against Health Net.
 21 Plaintiff filed a remand motion, asserting that her allegedly state law claims are not
 22 preempted by the Medicare Act, even as amended, and that she need not exhaust her
 23 Medicare administrative remedies under federal law before seeking judicial review.

24 ///

25 _____
 26 ^{1/}The federal Medicare Advantage program, originally enacted by Congress as
 27 the "Medicare + Choice" program (Medicare Prescription Drug, Improvement, and
 28 Modernization Act of 2003, § 201 (P.L. 108-173 (Dec. 8, 2003), 42 U.S.C. 1395w-21
 note)), provides eligible Medicare beneficiaries with the option of receiving their
 Medicare benefits through enrollment in a Medicare Advantage health plan issued by
 a private insurer or health care service plan. (42 U.S.C. § 1395w-21(a)(1)(B).)

1 Although federal question removal jurisdiction in this Court is established, and
 2 remand should be denied, the Court should refrain from exercising jurisdiction now
 3 on ripeness grounds, and should dismiss plaintiff's claims as requested in Health
 4 Net's pending motion for that relief.^{2/} That will allow plaintiff to exhaust her
 5 administrative remedies, which were most recently broadened by the 2003
 6 amendments to the Medicare Act known as the Medicare Prescription Drug,
 7 Improvement, and Modernization Act of 2003 ("MMA").

8 **II. FACTUAL BACKGROUND**

9 According to the complaint, plaintiff was a participant in the Health Net
 10 "Seniority Plus" plan, a Medicare Advantage plan administered by Health Net.
 11 (*Complaint*, ¶ 53.) On or about February 23, 2007, plaintiff suffered a stroke, and
 12 was admitted to the intensive care unit of Alvarado Hospital (Alvarado). (*Complaint*,
 13 ¶¶ 19, 54.) Plaintiff claims that, contrary to her MA health plan, Health Net refused
 14 her request for medically necessary rehabilitation services for her as part of a pattern
 15 and practice of refusing to pay for adequate care for its members in order to increase
 16 its profits. (*Complaint*, ¶¶ 58-59.) As a result, plaintiff was forced to incur the more
 17 than \$51,000 out-of-pocket cost of rehabilitation services and physician bills.

19 ^{2/}As detailed at pages 15-17 of its motion to dismiss, Health Net asks the Court
 20 to follow such cases as *Dielsi v. Falk*, 916 F.Supp. 985, 994 (C.D. Cal. 1996), by
 21 declining to remand based on complete federal pre-emption (there Copyright law),
 22 but, exercising its removal jurisdiction, dismissing the action for lack of subject
 23 matter jurisdiction. Here, the lack of subject matter jurisdiction is reinforced by
 24 plaintiff's failure to exhaust her administrative remedies. As pointed out by the
 25 Court in *Dielsi*, pp. 994-995, "federal courts are often presented with removed state
 26 claims that are completely preempted by the Employees' Retirement Income Security
 27 Act ('ERISA'). In such a case, the federal court will exercise removal jurisdiction.
 28 Then, the Court is presented with the question of whether the plaintiff has exhausted
 his or her administrative remedies. If exhaustion is not futile, a federal court will
 refrain from exercising jurisdiction on ripeness grounds and *dismiss* the preempted
 ERISA claim without prejudice. *See, e.g., Franklin H. Williams Ins. Trust v.*
Travelers Ins. Co., 847 F. Supp. 23 (S.D.N.Y. 1994), *rev'd on other grounds*, 50 F.3d
 144 (2d Cir. 1995) (accepting removal jurisdiction but then dismissing for failure to
 exhaust)". (Footnote omitted. Emphasis in original.) As the court did in *Dielsi*, this
 Court should decline to remand the case to state court as meaningless, since federal
 courts have exclusive jurisdiction under the Medicare Act to review the ruling
 emerging from the administrative process.

(*Complaint*, ¶¶ 57, 61.) Plaintiff alleges that Health Net's conduct constitutes "bad faith insurance tactics."

Additionally, plaintiff alleges a cause of action against Health Net for fraud and deceit. Plaintiff asserts that Health Net engages in a practice of representing to members of the public that, by enrolling in the Seniority Plus plan, enrollees will receive thoroughly adequate care that is superior to that provided by Medicare.

(*Complaint*, ¶ 65.) Plaintiff claims that through the use of incentives and disincentives to providers, Health Net actually discourages the rendering of necessary care to its members. (*Complaint*, ¶ 65.)

Finally, plaintiff alleges that Health Net's marketing of Seniority Plus and its use of combined incentives and disincentives to providers to discourage the rendering of necessary care in order to garner more profits constitute unfair business practices under California Business and Professions Code Section 17200 *et seq.* (*Complaint*, ¶¶ 70, 72-73.)

III. ARGUMENT

A. Overview of Complete Preemption Created by the Medicare Act As Amended

While removal jurisdiction based on a federal question generally requires that question to appear on the face of the complaint:

"a state claim may be removed to federal court . . . when a federal statute wholly displaces the state-law cause of action through complete preemption. When the federal statute completely preempts the state-law cause of action, a claim which comes within the scope of that cause of action, even if pleaded in terms of state law, is in reality based on federal law. This claim is then removable under 28 U.S.C. § 1441(b), which authorizes any claim that 'arises under' federal law to be removed to federal court."

(*Beneficial National Bank v. Anderson*, 539 U.S. 1, 8-9 (2003).)

1 When a federal statute provides the exclusive cause of action for the claims
 2 asserted by a plaintiff--especially when it sets forth procedures and remedies
 3 governing that cause of action--the state law claims will be recharacterized as federal
 4 claims under the "complete preemption" doctrine. (*Id.*, p. 9.) As demonstrated
 5 below, both of these requirements are met here. The Medicare Act and its regulations
 6 expressly supersede "*any State law or regulation*" with respect to MA plans (42
 7 U.S.C. § 1395w-26(b)(3); emphasis added), and the Medicare Act, as amended, sets
 8 forth a detailed, and exclusive, administrative scheme for addressing all of plaintiff's
 9 state law claims for relief.

10 **B. Plaintiff's "State Law" Claims Are Expressly Pre-Empted By**
 11 **Federal Law**

12 Congress has progressively broadened the sweep of the federal preemption
 13 effect of the Medicare Act. Initially, the Medicare Act afforded only limited
 14 preemption, vesting in the Secretary of Health and Human Services the exclusive
 15 authority to determine what claims are covered by the act, and judicial review of that
 16 determination exclusively in federal district courts. (*Heckler v. Ringer*, 466 U.S. 602,
 17 605 [104 S.Ct. 2013, 80 L.Ed.2d 622] (1984).) Then the Medicare Act was amended
 18 by the Balanced Budget Act of 1997 (BBA), which established the Medicare +
 19 Choice program (now MA) as a new part of Medicare, affording beneficiaries a new
 20 range of Medicare managed care options. The BBA modified the Medicare Act to
 21 preempt state laws concerning only specific subjects, and otherwise only where the
 22 state laws were inconsistent with Medicare. (*McCall v. Pacificare of California, Inc.*,
 23 25 Cal.4th 412, 423 (2001).)

24 In 2003, the Medicare Act was again amended, this time to outlaw any state
 25 law relating to MA plans, period. The complete preemption provision was adopted as
 26 part of the MMA:

27 ///

28 ///

1 Relation to State laws. The standards established under this part shall
 2 supersede *any* State law or regulation (other than State licensing laws or
 3 State laws relating to plan solvency) *with respect to* MA plans which are
 4 offered by MA organizations under this part.

5 (42 U.S.C. § 1395w-26(b)(3). Emphasis added.) Quoting this preemption provision,
 6 Judge Conti of the district court in Northern California, stated:

7 “[W]hen Congress has ‘unmistakably . . . ordained,’ that its enactments alone
 8 are to regulate a part of commerce, state laws regulating that aspect of
 9 commerce must fall. . . . Here, Congress has unmistakably ordained that
 10 Medicare preempts all state regulation. . . .”

11 (*Drissi v. Kaiser Foundation Hospitals, Inc., supra.*)

12 This Medicare provision parallels the wording of ERISA,^{3/} which expressly and
 13 broadly preempts “any and all state laws” that “relate to any employee benefit plan”.
 14 (*Ingersoll-Rand Co. v. McClendon*, 498 U.S. 133, 139-140 (1990) [ERISA preempts
 15 employee’s state law claim of wrongful discharge in order to avoid paying pension
 16 benefits].)

17 The Supreme Court recently held that legislative preemption provisions
 18 referring to such matters as “state law or regulation” include not only statutes and
 19 administrative regulation, but also the states’ common-law duties, which here would
 20 be implicated by two of plaintiff’s three state law claims:

21 Absent other indication, reference to a State’s “requirements” includes
 22 its common-law duties. . . . [C]ommon law liability is “premised on the
 23 existence of a legal duty,” and a tort judgment therefore establishes that
 24 the defendant has violated a state-law obligation. . . . And while the

25
 26
 27 ^{3/}“Except as provided in subsection (b) of this section, the provisions of this
 28 title and title IV shall supersede any and all State laws insofar as they may now or
 hereafter relate to any employee benefit plan described in section 4(a) [29 USCS §
 1003(a)] and not exempt under section 4(b) [29 USCS § 1003(b)].” (29 U.S.C. §
 1144(a).)

1 common-law remedy is limited to damages, a liability award “can be,
2 indeed is designed to be, a potent method of governing conduct and
3 controlling policy.” . . . [I]t is implausible that the [Medical Device
4 Amendments of 1976 (MDA)] was meant to ‘grant greater power (to set
5 standards “different from, or in addition to” federal standards) to a single
6 state jury than to state officials acting through state administrative or
7 legislative lawmaking processes.’ . . . That perverse distinction is not
8 required or even suggested by the broad language Congress chose in the
9 MDA, and we will not turn somersaults to create it.”

10 (*Riegel v. Medtronic, Inc.*, __ U.S. __, 128 S.Ct. 999, 1008-1009 (February 20, 2008),
11 citations and footnotes omitted.)

12 The legislative history of the preemption provision of the MMA makes clear
13 that it means what it says: “[T]he [Medicare Advantage Program] is a federal program
14 operated under Federal rules and that State laws, [sic] do not, and should not apply,
15 with the exception of state licensing laws or state laws related to plan solvency.” (H.
16 Conf. Rep. 108-391 at 557, as quoted in *First Medical Health Plan, Inc. v. Vega-*
17 *Ramos*, 479 F.3d 46, 51 (1st Cir. 2007).)

18 The Code of Federal Regulations explains that the scope of Part 422
19 “establishes standards and sets forth the requirements, limitations, and procedures for
20 Medicare services furnished, or paid for, by Medicare Advantage organizations
21 through Medicare Advantage plans.” (42 C.F.R. Ch. IV, Subch B, Part 422, Medicare
22 Advantage Program, 42 C.F.R. § 422.1.) Under these standards, when a member is
23 unhappy about the denial of benefits, she first appeals to the plan, then to an
24 administrative law judge. Either party dissatisfied with the ruling of the
25 administrative law judge can appeal to the Secretary of Health and Human Services.
26 If either party is dissatisfied with that ruling, he, she or it may seek judicial review in
27 the United States District Court. (42 U.S.C. §§ 405(g); 1395w-22(g)(5); 42 C.F.R.
28 Part 422, Subpart M. § 422.560, et seq.)

1 Additional standards regulate the remaining matters at issue in plaintiff's
2 complaint. Marketing materials and election forms used by MA plans are regulated
3 by 42 C.F.R. § 422.80. "Marketing materials" are defined as including "any
4 informational materials targeted to Medicare beneficiaries" which promote the
5 Medicare Advantage plan, inform Medicare beneficiaries about enrollment, explain
6 the benefits of enrollment, or explain how Medicare services are covered under the
7 Medicare Advantage plan. (42 C.F.R. § 422.80(b)(1)-(4).) If an enrollee believes that
8 a Medicare Advantage plan is marketing its product in violation of these regulations,
9 he or she can file a grievance and participate in a multi-step grievance procedure with
10 CMS. (42 C.F.R. § 422.564.)

11 Thus, the Medicare Act expressly and completely preempts plaintiff's causes of
12 action against Health Net. Her complaints about benefits must be addressed through
13 the administrative process described at 42 U.S.C. § 1395w-22(g) and her complaints
14 about marketing representations must be addressed through the administrative process
15 described at 42 C.F.R. § 422.564.^{4/}

16 **C. The Medicare Act, as Amended, Sets Forth a Detailed, and**
17 **Exclusive, Administrative and Post-Exhaustion Judicial Review**
18 **Scheme Addressing All of Plaintiff's State Law Claims for Relief.**

19 In *Heckler v. Ringer*, *supra*, the United States Supreme Court held that a claim
20 which "arises under" the Medicare Act must first be brought before the Secretary
21 through a multilevel administrative review process. (*Id.* at 615.) This administrative
22 review process (which is also expressly set forth in the contract between plaintiff and
23

24 ^{4/}Plaintiff cites *County of Pierce v. Leavitt*, 244 Fed.Appx. 802 (9th Cir. 2007)
25 for the proposition that the Medicare Act specifically precludes federal question
26 jurisdiction under 28 U.S.C. section 1331. However, *Leavitt* specifically states that
27 "§ 405(g) [of the Medicare Act] is the exclusive means of judicial review of the
28 Secretary's decisions in Medicare cases. Therefore, unless the requirements of §
405(g) would lead to complete preclusion of review, a party bringing suit under the
Medicare statute may only do so pursuant to § 405(g)." (*Id.* at 803.) As described
above, section 405(g) provides for review of the Secretary's decision in the district
court, upon exhaustion of the remedial process set forth therein.

1 Health Net) provides the exclusive remedy for such claims. Judicial review of such
 2 claims is available only after the claimant has pressed the claim through every level
 3 of the administrative review process to a "final" decision by the Secretary and even
 4 then such review may only be obtained in *federal* court. (*Id.* at 605; *see also* 42
 5 U.S.C. §§ 405(g), 1394w-22(g)(5).)

6 **1. Plaintiff's claim of entitlement to MA benefits is preempted.**

7 In her complaint, plaintiff has combined both her claim of entitlement to
 8 benefits and allegations of bad faith conduct into one cause of action labeled "bad
 9 faith insurance tactics." Plaintiff alleges that Health Net failed to approve and pay for
 10 rehabilitation services - clearly health care services - and that Health Net did so in bad
 11 faith. Because plaintiff's benefit claims "arise under" Medicare, her cause of action
 12 for bad faith failure to pay for services is barred by the exclusive review provisions of
 13 the Medicare Act.

14 In the seminal decision in this area, *Heckler v. Ringer, supra*, the United States
 15 Supreme Court held that a claim arises under Medicare if (1) both the standing and
 16 the substantive basis for the presentation of the claim is the Medicare Act (*Id.* at 615),
 17 or (2) the claim is "inextricably intertwined" with a claim for Medicare benefits. (*Id.*
 18 at 614.) A claim that is "wholly collateral" to a claim for benefits under the Medicare
 19 Act is not subject to the exclusive review provisions of the Act.

20 In *Ringer*, the plaintiffs were four Medicare beneficiaries who suffered from
 21 respiratory distress; three had undergone bilateral carotid body resection (BCBR)
 22 surgery and were seeking reimbursement of the cost of the procedure, and one sought
 23 to have the BCBR surgery but could not afford it unless the procedure was covered
 24 by Medicare. (*Id.* at 609-610.) The Secretary of Health and Human Services had
 25 ruled that Medicare did not cover the procedure when performed to relieve respiratory
 26 distress because the procedure was not generally accepted in the professional medical
 27 community and was, therefore, not reasonable and necessary within the meaning of
 28 Medicare. (*Id.* at 607.) Plaintiffs filed a complaint in federal district court seeking

1 both declaratory and injunctive relief. The district court dismissed the action for lack
 2 of jurisdiction concluding that the essence of plaintiffs' claim was one of entitlement
 3 to benefits for the BCBR procedure and that plaintiffs were required to exhaust
 4 administrative remedies before seeking relief in federal court. (*Id.* at 610-611.) The
 5 Court of Appeals reversed the decision concluding that exhaustion would be futile
 6 and might not fully compensate plaintiffs for their injuries. (*Id.* at 612.) The
 7 Supreme Court held that the Medicare beneficiaries in *Ringer*, at bottom, sought
 8 Medicare reimbursement or authorization for a particular surgical procedure. Thus,
 9 the Court had no difficulty concluding that both the standing and substantive basis of
 10 the claims was the Medicare Act, that the claims, therefore, were ones "arising under"
 11 Medicare, and that "all aspects of of respondents' claims for benefits should be
 12 channeled first into the administrative process which Congress has provided for the
 13 determination of claims for benefits." (*Id.* at 614.)

14 Even before enactment of the 2003 complete pre-emption provision for MA
 15 program health plans, cases decided after *Ringer* have interpreted the "arising under"
 16 language to mean that claims that are, at bottom, claims for reimbursements of
 17 benefits are "inextricably intertwined" with a claim for benefits and, therefore, arise
 18 under the Medicare Act. (*See, e.g., Ardary v. Aetna Health Plans of Calif., Inc.*, 98
 19 F.3d 496, 500 (9th Cir. 1996).) In *Ardary*, the Court of Appeals held that an action
 20 for compensatory and punitive damages brought by the heirs of a deceased Medicare
 21 beneficiary for a private Medicare provider's failure to authorize an airlift to a larger
 22 hospital resulting in the beneficiary's death was not preempted by the Medicare Act.
 23 The Court found that the claims were not, at bottom, seeking to recover benefits as a
 24 beneficiary's death could not be remedied by the retroactive authorization or payment
 25 of the airlift transfer. (*Id.* at 500.)

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1 However, in *Hooker v. United States Department of Health and Human*
 2 *Services*, 858 F.2d 525 (9th Cir. 1988), the Ninth Circuit rejected plaintiffs' state law
 3 claims arising out of the Social Security Administration's allegedly wrongful
 4 termination of disability benefits. There, Laurence Hooker committed suicide after he
 5 was denied further disability benefits. Among other things, his heirs sued two state
 6 employees for negligence. The district court dismissed the action, holding that 42
 7 U.S.C. Section 405 barred plaintiffs' state law claim for negligence, since it was
 8 "merely a disguised dispute with the Secretary." (*Id.* at 529.) The Ninth Circuit
 9 affirmed, holding that claims for damages arising out of the Secretary's acts "arise
 10 under" the Medicare Act. (*Id.*) The Court specifically cited to the six-step
 11 administrative process that controls this dispute. (*See also, Jenkins v. Social Security*
 12 *Administration*, 42 Fed. Appx. 995 (9th Cir. 2002) [plaintiff could not circumvent
 13 exhaustion requirement of 42 U.S.C. § 405(h) by characterizing his action as one for
 14 civil rights violations].)

15 Here, just as three of the plaintiffs in *Ringer*, plaintiff explicitly seeks
 16 reimbursement for medical services she claims should have been provided her, and
 17 that she paid for as a result of Health Net's denial of her request for authorization.
 18 (*Complaint*, ¶¶ 57 and 61.) Plaintiff's claim for reimbursement of her out-of-pocket
 19 expenses may be addressed by the retroactive payment of the disputed benefits. Just
 20 as in *Ringer*, too, where the plaintiffs challenged the determination that the medical
 21 procedure in issue was not "reasonable and necessary" under the Medicare Act (466
 22 U.S. at p. 607), so plaintiff here challenges the medical basis of Health Net's decision
 23 not to provide her with rehabilitation therapy (*Complaint*, ¶ 58), and seeks
 24 reimbursement of the cost of such therapy (*Complaint*, ¶ 61). Accordingly, her sole
 25 remedy is that set forth in the Medicare Act. As explained in *Ringer*, because
 26 Congress has vested in the Secretary the exclusive power to administer the Medicare
 27 system, any state court damage award that is logically dependent on a finding of a
 28 wrongful denial of benefits is "inextricably intertwined" with a Medicare claim.

(*Ringer, supra* at 614.) Plaintiff's claims are "inextricably intertwined" with a claim for Medicare benefits and, therefore, arise under the Medicare Act.

2. Plaintiff's "bad faith" claim is preempted.

To the extent this claim is for "bad faith" or breach of the implied covenant, instead of for breach of contract, it, too, is preempted. While Health Net operates a health care service plan and not an insurer, analogizing to insurance law demonstrates that this cause of action must fail, as a matter of law. It has long been established that a "bad faith" cause of action is "on the contract." (*See, e.g., 20th Century Ins. Co. v. Superior Court*, 90 Cal.App.4th 1247, 1280 (2001); *Prieto v. State Farm Fire & Casualty Co.*, 225 Cal.App.3d 1188, 1193 (1990).) This is because an insurer can be liable for breach of the implied covenant of good faith and fair dealing only if it unreasonably withholds benefits due under the policy. (*Waller v. Truck Ins. Exchange, Inc.*, 11 Cal.4th 1, 35 (1995); *Love v. Fire Ins. Exchange*, 221 Cal.App. 3d 1136, 1151 (1990).) If no benefits are due under the policy, a bad faith claim is barred as a matter of law. (*Brodkin v. State Farm Fire & Casualty Co.*, 217 Cal.App.3d 210, 218 (1989); *Ray v. Farmers Ins. Exchange*, 200 Cal.App.3d 1411, 1418, fn. 4 (1988).)

Thus, a necessary predicate to any "bad faith" cause of action is a determination by the Secretary that there was a breach of contract; i.e., that plaintiff is entitled to rehabilitation services benefits that she did not receive. Since only the Secretary can make that determination, this cause of action is not yet ripe.

3. Plaintiff's Fraud And Deceit claim is preempted by the Medicare Act

Plaintiff alleges in her fraud and deceit cause of action that Health Net engages in a practice of representing to members of the public that, by enrolling in the Seniority Plus plan, enrollees will receive thoroughly adequate care that is superior to that provided by Medicare. (*Complaint*, ¶ 65.) Plaintiff claims, however, that Health Net, through the use of incentives and disincentives to health care providers, actually

discourages the rendering of necessary care to its members. (*Complaint*, ¶ 65.) As a result, plaintiff claims she relied on Health Net's marketing misrepresentations, enrolled in the health plan and received substandard care. (*Complaint*, ¶ 68.)

The MMA regulations squarely preempt this cause of action. Section 422.80 of the Code of Federal Regulations regulates marketing materials, including any informational materials targeted to Medicare beneficiaries which promote the Medicare Advantage plan, inform Medicare beneficiaries about enrollment, explain the benefits of enrollment, or explain how Medicare services are covered under the Medicare Advantage plan, and provide an exclusive remedy for complaints arising out of that marketing material. (42 C.F.R. § 422.80(b)(1)-(4).)

In *Dial v. Healthspring of Ala., Inc.*, 501 F.Supp.2d 1348 (S.D. Ala. 2007) [on appeal to the 11th Circuit], plaintiffs claimed that agents of a Medicare Advantage plan fraudulently induced them to join the plan by misrepresenting plan benefits. They sued the plan for breach of contract, fraud, negligence and other torts. The plan removed the action, and plaintiffs moved to remand. Plaintiffs argued that they were seeking relief under state law only, and the preemption provision applies only to preclude a state's attempt to establish standards relating to or regulating Medicare Advantage plans. They also argued that their claims were not related to marketing, enrollment, benefit and coverage, and grievance procedures. The plan argued that the standards relating to the marketing of the plan and benefits disputes fell solely under federal law, so removal was proper. The district court found that:

[P]laintiffs' causes of action based upon defendants' meeting with the plaintiffs, soliciting their enrollment, and making representations as to the quality and scope of benefits and coverage, and as to plaintiffs' ability to continue treatment with their doctors and hospitals, fall within areas which Congress intended to regulate through the MMA, and thus are preempted by federal law.

(*Id.* at 1359.)

1 *Dial* relied, in part, on *First Medical Health Plan, Inc. v. Vega-Ramos, supra*,
 2 which stated in dictum, “Congress’ purpose in enacting § 1395w-26(b)(3) was to
 3 protect the purely federal nature of Medicare Advantage plans operating under
 4 Medicare....” (*Id.* at 51-52.)

5 Two cases from the Northern District of California have agreed that the MMA
 6 completely pre-empts matters relating to the marketing process underlying plaintiff’s
 7 fraud claim. In *Clay v. Permanente Medical Group, Inc.*, 2007 WL 4374273 (N.D.
 8 Cal. 2007), plaintiff alleged nine causes of action against Kaiser related to the alleged
 9 mishandling of a kidney transplant. Kaiser removed the case, alleging jurisdiction
 10 pursuant to the Medicare Act, and moved to compel arbitration. The court granted
 11 the motion to compel arbitration over the objection that the arbitration clause of the
 12 MA plan and enrollment form did not satisfy prominent display requirements of a
 13 California statute, Health & Safety Code § 1363.1. Holding that the enrollment form
 14 and evidence of coverage were “marketing materials,” as that term is defined in 42
 15 C.F.R. Section 422.80(b), subject to CMS regulation, the court held that the Medicare
 16 Act preempted application of the state statute to litigation claims based on the
 17 marketing or sale of MA plans – the basis of plaintiff’s fraud and deceit claim here.
 18 (*See also, Drissi v. Kaiser Foundation Hospitals, Inc.*, 2008 WL 54382 (N.D. Cal.
 19 2007) [same holding].)

20 Plaintiff relies on *McCall v. Pacificare of California, Inc.*, 25 Cal.4th 412
 21 (2001) and *Zolezzi v. Pacificare of California, Inc.*, 105 Cal.App.4th 573 (2003) for
 22 the proposition that both her fraud and unfair business practices causes of action are
 23 not preempted by Medicare. However, both *McCall* and *Zolezzi* were decided before
 24 the most recent amendment to Medicare, the MMA, which not only expressly and
 25 completely preempted any state law or regulation with respect to MA plans, but also
 26 established new standards relating to the regulation of marketing materials and
 27 enrollment forms used by MA plans. (42 C.F.R. § 422.80.) If an enrollee believes
 28 that a Medicare Advantage plan is marketing its product in violation of these

1 regulations, he or she can file a grievance and participate in a multi-step grievance
2 procedure with CMS. (42 C.F.R. § 422.564.) Plaintiff's state court fraud claim
3 alleges the improper marketing of Health Net's Medicare Advantage product, and it is
4 therefore preempted, and plaintiffs may only seek judicial review in federal court of
5 the Secretary's decision once the administrative process has been exhausted.

6 Plaintiff also relies on two district court cases out of Alabama and Florida in
7 claiming that the MMA does not preempt plaintiff's causes of action. (*Lassiter v.*
8 *Pacificare Life & Health Ins. Co.*, 2007 U.S. Dist. LEXIS 91970 (Dist. Ala. 2007);
9 *Masey v. Humana, Inc.*, 2007 U.S. Dist. LEXIS 63556 (Dist. Fla. 2007).) Plaintiff,
10 however, misinterprets the *Masey* court's ruling. In *Masey*, plaintiff alleged that
11 Humana improperly categorized her chemotherapy drugs as being covered under
12 Medicare Part D, but that they should have been paid pursuant to Medicare Part B.
13 The Court held that "because Plaintiff's contract claims are inextricably intertwined
14 with a claim of benefits under the Medicare Act, the requirements of presentment and
15 exhaustion must be met prior to the exercise of judicial review." (*Masey, supra* at
16 *24-25.)^{5/} Thus, the holding in *Masey* actually supports Health Net's argument that
17 Sussman's causes of action are preempted.

18 The *Lassiter* opinion is part of the split of authority that currently exists in the
19 11th Circuit with respect to Medicare preemption. The split in authority will be
20 addressed through review of the *Dial* decision, which is currently pending before the
21 11th Circuit Court of Appeals. (*Dial v. Healthspring of Ala., Inc., supra.*) However,
22

23 ^{5/} With respect to plaintiff's claim under Kentucky's consumer protection law,
24 it differs from California's unfair business practices statute in Kentucky's law permits
25 the recovery of punitive damages (*Id.* at *28), while in California, only injunctive
26 relief and disgorgement are available. (See, *Dean Witter Reynolds, Inc. v. Superior*
27 *Court*, 211 Cal.App.3d 758, 774 (1989) [a plaintiff can only recover the equitable
28 remedy of restitution, not compensatory damages, in an unfair competition claim
pursuant to Business & Professions Code section 17200 *et seq.*; see also *Indus.*
Indemnity Co. v. Superior Court, 209 Cal.App.3d 1093, 1096 (1989) [a private
litigant is allowed only injunctive relief and not damages under the unfair
competition laws].) The services have been rendered so an injunction is moot.
Plaintiff is also not entitled to disgorgement of her premium payment (if, indeed, she
made one) because she admits she received services under her plan.

1 the Ninth Circuit concludes that the MMA completely preempts all state court causes
 2 of action concerning Medicare benefits and the marketing of Medicare Advantage
 3 health plans. (*See Clay v. Permanente Medical Group, Inc., supra; Drissi v. Kaiser*
 4 *Foundation Hospitals, Inc., supra.*)

5 **4. Plaintiff's Unfair Business Practices claim is preempted by the**
 6 **Medicare Act**

7 Plaintiff's unfair business practices claim is preempted for the same reason as
 8 her fraud and deceit claim. Plaintiff alleges that Health Net's misleading marketing
 9 and its use of combined incentives and disincentives to providers to discourage the
 10 rendering of necessary care in order to garner more profits constitutes an unfair
 11 business practice within the meaning of California Business and Professions Code
 12 Section 17200 *et seq.* (*Complaint*, ¶¶ 71-73.) Specifically, plaintiff avers that Health
 13 Net discouraged the use of physical therapy for good candidates such as the plaintiff
 14 and rather attempted to send her to a nursing home as a purportedly less expensive
 15 alternative. (*Complaint*, ¶ 72.) These allegations concern both the alleged wrongful
 16 denial of benefits to plaintiff, and the purported improper marketing of Health Net's
 17 Medicare Advantage product to the public at large. As discussed above, such claims
 18 are preempted by the Medicare Act and the MMA and, therefore, plaintiff's unfair
 19 business practices claim is also subject to preemption.

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1 **IV. CONCLUSION**

2 For the foregoing reasons, defendant Health Net respectfully requests that the
3 Court deny plaintiff's motion to remand the action to state court in its entirety based
4 on the grounds stated herein.

5
6 DATED: April 7, 2008

Respectfully submitted,

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FEDERAL COURT CERTIFICATE OF SERVICE

Fred Sussman v. Armelia Sani, M.D., et al. - Case No. 08 CV 0392 H BLM

UNITED STATES DISTRICT COURT
SAN DIEGO FEDERAL COURT - SOUTHERN DISTRICT OF CALIFORNIA

At the time of service, I was over 18 years of age and not a party to the action. My business address is 221 North Figueroa Street, Suite 1200, Los Angeles, California 90012. I am employed in the office of a member of the bar of this Court at whose direction the service was made.

On April 7, 2008, I served the following document(s): DEFENDANT HEALTH NET OF CALIFORNIA, INC.'S OPPOSITION TO PLAINTIFF'S MOTION TO REMAND CASE TO STATE COURT

I served the documents on the following persons at the following addresses (including fax numbers and e-mail addresses registered with the Court, if applicable):

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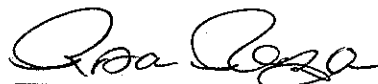
The documents were served by the following means:

[X] (BY U.S. MAIL) I enclosed the documents in a sealed envelope or package addressed to the persons at the addresses listed above and I placed the envelope or package for collection and mailing, following our ordinary business practices. I am readily familiar with the firm's practice for collection and processing correspondence for mailing. Under that practice, on the same day that correspondence is placed for collection and mailing, it is deposited in the ordinary course of business with the U.S. Postal Service, in a sealed envelope of package with the postage fully prepaid..

[X] (BY COURT'S CM/ECF SYSTEM) Pursuant to Local Rule, I electronically filed the documents with the Clerk of the Court using the CM/ECF system, which sent notification of that filing to the persons listed above.

I declare under penalty of perjury under the laws of the United States of America that the above is true and correct.

Executed on April 7, 2008, at Los Angeles, California.



Rosa Reza